

# Conveyancing Fee Transparency



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**Buying a house often represents the biggest financial commitment you will ever undertake. It is important that you choose the right solicitor to help you.**

Whilst price is of course a key element in that choice, aspects such as speed of service, experience and accessibility are also vitally important. Call James Burford or Phil Salt on **01590 676933**. They will be happy to talk you through what is involved in the process and to give you a quote tailored to your particular transaction. If you would prefer, email [james@scottbailey.co.uk](mailto:james@scottbailey.co.uk) or [philip@scottbailey.co.uk](mailto:philip@scottbailey.co.uk)

James Burford has over 15 years' experience working in residential conveyancing. He heads up the conveyancing team. Phil Salt has worked in Lymington in his specialist field of commercial, residential and agricultural property for the past 18 years. You can find out more about the whole team by clicking here: [www.scottbailey.co.uk/people](http://www.scottbailey.co.uk/people)

We are accredited members of the Law Society's Conveyancing Quality Scheme (CQS), the mark of excellence in the conveyancing process.

Set out below are examples of the prices we charge for seeing you through your sale or purchase from start to finish. There are many variables such as the cost of searches, stamp duty land tax (SDLT) and the like which need to be factored in to the total price.

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## Purchase of a freehold property

The precise stages involved in buying a residential property vary according to the circumstances. In the usual course of a purchase, we will:

- Take your instructions and give you initial advice
- Check that the finances are in place to fund the purchase and contact the lender's solicitors if needed
- Receive and advise on contract documents
- Carry out searches
- Obtain further planning documentation if required
- Make any necessary enquiries of the seller's solicitor
- Give you advice on documents and information received
- Go through the conditions of your mortgage offer with you
- Send the final contract to you for signature
- Agree the completion date (date from which you own the property)
- Exchange contracts and notify you that this has happened
- Arrange for all monies needed to be received from lender and you
- Complete your purchase
- Deal with payment of Stamp Duty Land Tax
- Deal with the application for registration at Land Registry

Our fees cover every stage of the transaction from our initial advice through to completion and including paying the Stamp Duty Land Tax (SDLT) and registration of your property at the Land Registry. Your potential SDLT liability depends upon the purchase price of your property.

You can calculate the amount you need to pay by using HMRC's website: [www.gov.uk/stamp-duty-land-tax](http://www.gov.uk/stamp-duty-land-tax)

The calculation can be complex. Please ring us on **01590 676933** to discuss your specific circumstances. We have an in-house tax expert who can advise you where necessary.

Disbursements are costs related to your matter that are payable to third parties such as search fees. The cost and type of searches required vary from district to district. Please telephone us for a full breakdown. As a guide the total costs of most searches is between £300 and £500 including VAT. We handle the payment of these charges on your behalf to ensure a smoother process.

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## Sale of a Freehold property

For most sales, we would expect to:

- Take your instructions and give you initial advice
- Examine your title to the property
- Draft the contract for the sale of the property
- Obtain further planning documentation if required
- Reply to any enquiries made by the buyer's solicitor
- Send the final contract to you for signature
- Agree the completion date (date from which you will no longer own the property)
- Exchange contracts and notify you that this has happened
- Complete the sale
- Redeem your mortgage, pay your estate agent from the proceeds of sale and pay you any balance due to you

It is very difficult to give an accurate indication of the time it will take to complete your transaction. Much will depend upon influences beyond our control such as the number of other parties in the chain and their ability to proceed. We are also dependent upon mortgage lenders dealing with matters promptly, the speed of landlords and managing agents in leasehold transactions and the turnaround time of searches from different local authorities. However, as a guide, the average transaction in our experience can take anything from 4 weeks to 16 weeks.

At the start of the conveyancing process we will use an electronic identity verification service, the cost of which is included within the cost of the searches quoted below. On a sale, the cost is less than £6 plus vat per name.

Our stated fees below do not include the cost of searches, Land Registry fees or Stamp Duty Land Tax. The fees do not include sums due under the terms of a lease which will vary from property to property.

At the start of the conveyancing process we will use an electronic identity verification service, the cost of which is included within the cost of the searches quoted above. On a sale, the cost is less than £6 plus vat per name.

We do not charge or pay referral fees or accept any incentives or commissions from any provider.

Our fees do not include tax advice or unusual or unforeseen circumstances which arise. However, we will discuss any such eventuality which arises with you before you incur any additional fees in that regard.

We charge £25 plus VAT for making a bank transfer on your behalf (eg redeeming your mortgage on a sale or transferring your purchase monies on a completion of a purchase).

We do not charge any extra for processing a stamp duty return, for acting for your mortgage company, for dealing with unregistered land, or for dealing with leasehold property. All these are basic components of the conveyancing process which any competent conveyancer should be capable of doing without additional charge. We do not charge any extra for arranging any indemnity insurance that may be found necessary during the course of a transaction (but the cost of the premium plus IPT of any such policy does not form part of our fee).

We do not charge or pay referral fees or accept any incentives or commissions from any provider.

Our fees do not include tax advice or unusual or unforeseen circumstances which arise, however we will discuss any such eventuality which arises with you before you incur any additional fees in that regard.

The table below sets out our standard conveyancing fees for the sale or purchase of a property, not including disbursements referred to within this guidance:

Price/ Value of Transaction	Quote	VAT	Total
Up to £250,000	£1,000	£200	£1200
£250,000 to £299,000	£1,200	£240	£1440
£300,000 to £399,000	£1,300	£260	£1560
£400,000 to £499,000	£1,500	£300	£1800
£500,000 to £599,000	£1,750	£350	£2100
£600,000 to £699,000	£2,000	£400	£2400
£700,000 to £799,000	£2,100	£420	£2520
£800,000 to £899,000	£2,250	£450	£2700
£900,000 to £999,000	£2,500	£500	£3000
£1,000,000 to £1,500,000	£3,000	£600	£3600

For transactions above £1,500,000 please contact us for a bespoke quotation.



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